(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE QUARTER AND TWELVE MONTHS ENDED 31 MARCH 2019

| | Individual Quarter Current year Preceding year quarter corresponding ended quarter ended | | Cumulativ Current year to-date for 12 months ended | Preceding year corresponding period of 12 months ended |
|---|--|----------------------------|--|---|
| | 31 March 2019 RM'000 | 31 March 2018 RM'000 | 31 March 2019 RM'000 | 31 March 2018 RM'000 |
| Revenue | 30,452 | 35,906 | 141,350 | 154,621 |
| Investment revenue | 114 | 252 | 679 | 996 |
| Other gains and losses | (914) | (1,198) | 919 | (3,615) |
| Changes in inventories of finished goods and work-in-progress | 58 | (232) | 5,453 | (1,676) |
| Raw materials and consumables used | (12,008) | (14,128) | (54,500) | (58,836) |
| Purchase of trading goods | (2,702) | (3,946) | (21,625) | (17,947) |
| Employee benefits expense | (9,409) | (9,520) | (43,041) | (44,894) |
| Depreciation and amortisation of non-current assets | (1,707) | (1,217) | (5,155) | (4,971) |
| Other operating expenses | (5,931) | (7,625) | (25,851) | (24,456) |
| Profit/(loss) before tax | (2,047) | (1,708) | (1,771) | (778) |
| Tax income/(expense) | (585) | 68 | (405) | 461 |
| Profit/(loss) for the period | (2,632) | (1,640) | (2,176) | (317) |
| Profit/(loss) for the period attributable to: Owners of the Company Non-controlling interests | (2,632) | (1,640) | (2,176) | (317) |
| Non-controlling interests | (2,632) | (1,640) | (2,176) | (317) |
| Earnings/(loss) per ordinary share attributable to owners of the Company (sen): | | | | |
| Basic | (2.99) | (1.86) | (2.47) | (0.36) |
| Diluted | N/A | N/A | N/A | N/A |

The Condensed Consolidated Income Statement should be read in conjunction with the audited financial statements for the year ended 31 March 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE QUARTER AND TWELVE MONTHS ENDED 31 MARCH 2019

| | Individua | l Quarter | Cumulative Quarter | |
|--|----------------------------------|--|---|---|
| | Current year quarter ended | Preceding year corresponding quarter ended | Current year to-date for 12 months ended | Preceding year corresponding period of 12 months ended |
| | 31 March 2019 RM'000 | 31 March 2018 RM'000 | 31 March 2019 RM'000 | 31 March 2018 RM'000 |
| Net profit/(loss) for the period | (2,632) | (1,640) | (2,176) | (317) |
| Exchange differences on translating foreign operations | 792 | (1,592) | 1,208 | (5,556) |
| Total comprehensive income/(loss) for the period | (1,840) | (3,232) | (968) | (5,873) |
| Total comprehensive income/(loss) attributable to: Owners of the Company Non-controlling interests | (1,840) | (3,232) | (968) - | (5,873) |
| | (1,840) | (3,232) | (968) | (5,873) |

The Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the audited financial statements for the year ended 31 March 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| ASSETS | As at end of current quarter 31 March 2019 Unaudited RM'000 | As at preceding financial year ended 31 March 2018 Audited RM'000 |
|--|---|--|
| ASSEIS | | |
| Non-current assets | 44.02 | 45.404 |
| Property, plant and equipment | 14,837 | 15,181 |
| Prepaid lease payments on leasehold land Product development costs | 1,464 16,405 | 1,512 13,581 |
| Deferred tax assets | 756 | 412 |
| Total non-current assets | 33,462 | 30,686 |
| | | |
| Current assets Inventories | 51,819 | 45,565 |
| Trade and other receivables | 48,540 | 41,348 |
| Other financial assets | -10,540 | 52 |
| Current tax assets | 4,779 | 4,365 |
| Other assets | 2,447 | 4,156 |
| Short-term deposits with licensed banks | 4,400 | 23,904 |
| Cash and bank balances | 19,793 | 26,366 |
| Total current assets | 131,778 | 145,756 |
| Total assets | 165,240 | 176,442 |
| EQUITY AND LIABILITIES | | |
| Capital and reserves | | |
| Issued capital | 96,177 | 96,177 |
| Reserves | 3,624 | 2,416 |
| Retained earnings/(accumulated losses) | 40,355 | 46,932 |
| Total equity attributable to Owners of the Company | 140,156 | 145,525 |
| Non-controlling interest Total equity | 140,156 | 145,525 |
| | | 113,525 |
| Non-current liabilities | | 07.6 |
| Deferred tax liabilities Total non-current liabilities | | 976 976 |
| 1 otal non-current habilities | - | 970 |
| Current liabilities | | |
| Trade and other payables | 23,181 | 28,919 |
| Other financial liabilities | 4.002 | - |
| Tax liabilities | 1,903 | 1,022 |
| Total current liabilities | 25,084 | 29,941 |
| Total liabilities | 25,084 | 30,917 |
| Total equity and liabilities | 165,240 | 176,442 |
| Net assets per share attributable to owners of the Company (RM) | 1.59 | 1.65 |

The Condensed Consolidated Statement of Financial Position should be read in conjunction with the audited financial statements for the year ended 31 March 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE TWELVE MONTHS ENDED 31 MARCH 2019

-----Attributable to owners of the Company ------

| | | Non-Dis | tributable | | Distributable | | |
|--|-----------------------------|----------------------------|----------------------------------|----------------------------|--------------------------------|---|-----------------|
| | Issued Capital RM'000 | Share Premium RM'000 | Translation Reserve RM'000 | Legal Reserve RM'000 | Retained Earnings RM'000 | Non- controlling interest RM'000 | Total RM'000 |
| Balance as of 1 April 2018 | 96,177 | - | 2,291 | 125 | 46,932 | - | 145,525 |
| Profit/(Loss) for the year | | | | | (2,176) | | (2,176) |
| Other comprehensive income/(loss) for the period | | | 1,208 | | | | 1,208 |
| Total comprehensive income/(loss) for the period | | | 1,208 | | (2,176) | | (968) |
| Dividends paid | | | | | (4,401) | | (4,401) |
| Balance as of 31 March 2019 | 96,177 | | 3,499 | 125 | 40,355 | | 140,156 |
| Balance as of 1 April 2017 | 96,177 | | 7,847 | 125 | 56,932 | | 161,081 |
| Profit/(Loss) for the year | | | | | (317) | - | (317) |
| Other comprehensive income/(loss) for the period | | | (5,556) | | | | (5,556) |
| Total comprehensive income/(loss) for the period | | | (5,556) | | (317) | | (5,873) |
| Dividends paid | | | | | (9,683) | | (9,683) |
| Balance as of 31 March 2018 | 96,177 | | 2,291 | 125 | 46,932 | | 145,525 |

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the audited financial statements for the year ended 31 March 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE TWELVE MONTHS ENDED 31 MARCH 2019

| FOR THE TWELVE MONTHS ENDED 31 MARCH 2019 | Individual (| Duanton |
|---|---------------|----------------|
| | Individual (| |
| | Current year | Preceding year |
| | quarter | corresponding |
| | ended | quarter ended |
| | 31 March 2019 | 31 March 2018 |
| | RM'000 | RM'000 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Profit/(loss) for the year | (2,176) | (317) |
| Adjustments for : | (, -, | (/ |
| Tax expense recognised in profit or loss | 405 | (461) |
| Depreciation and amortisation of non-current assets | 5,155 | 4,971 |
| Unrealised (gain)/loss on foreign exchange | (56) | 12 |
| | (50) | |
| Net fair value (gain)/loss on other financial assets/ liabilities | - | (52) |
| (Gain)/Loss on disposal of property, plant and equipment | (23) | (36) |
| Product development cost written off | 9 | 149 |
| Bad debts written off | - | 1 |
| Interest income | (555) | (915) |
| | | |
| Operating profit/(loss) before working capital changes | 2,759 | 3,352 |
| | | |
| (Increase) / Decrease in: | | |
| Inventories | (6,254) | 973 |
| Trade and other receivables | (7,428) | 15,891 |
| Other assets | 1,709 | (519) |
| | 2,7.05 | (81)) |
| Increase / (Decrease) in: | | |
| Trade and other payables | (5,446) | (5,928) |
| Trade and other payables | (5,110) | (3,720) |
| Cash generated from operations | (14,660) | 13,769 |
| T | 525 | 104 |
| Tax refunded | 525 | 104 |
| Tax paid | (1,802) | (2,390) |
| Net cash (used in)/generated from operating activities | (15,937) | 11,483 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Interest received | 555 | 917 |
| Proceeds from disposal of property, plant and equipment | 449 | 150 |
| Purchase of property, plant and equipment | (2,799) | (3,499) |
| Addition to capitalised development costs | (5,273) | (5,224) |
| Addition to capitanised development costs | (5,215) | (3,224) |
| Net cash (used in)/generated from investing activities | (7,068) | (7,656) |
| Net cash (used in)/generated from investing activities | (7,000) | (7,030) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Dividend paid | (4,401) | (9,683) |
| Dividend pand | (1,101) | (5,005) |
| Net cash (used in)/generated from financing activities | (4,401) | (9,683) |
| Net cash (used in)/generated from mianting activities | (4,401) | (9,083) |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | (27,406) | (5,856) |
| Effect of foreign exchange rate changes | 1,329 | (675) |
| | | |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD | 50,270 | 56,801 |
| CLOW AND CACH POLITICAL PARTS ARE SERVICED. | 44404 | #0.0F0 |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD | 24,193 | 50,270 |

The Condensed Consolidated Statement of Cash Flow should be read in conjunction with the audited financial statements for the year ended 31 March 2018 and the accompanying explanatory notes attached to this interim financial report.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2019

PART A: EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD (MFRS) 134 - INTERIM FINANCIAL REPORTING

1. BASIS OF PREPARATION

The interim financial report is unaudited and has been prepared in accordance with MFRS 134: Interim Financial Reporting, Paragraph 9.22 and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad (Bursa Securities).

The accounting policies and methods of computation adopted by the Group for the interim financial report are consistent with those adopted in the audited financial statements for the year ended 31 March 2018 except for the accounting policy changes that are expected to be reflected in financial statement for the year ended 31 March 2019.

The preparation of an interim financial report in conformity with MFRS 134 Interim Financial Reporting requires management to make judgement, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses on a year to date basis. Actual results may differ from these estimates.

At the transition date, the Group reviewed its accounting policies and the adoption of MFRS has no significant impact on the financial statements.

The interim financial report should be read in conjunction with the audited financial statements of the Group for the year ended 31 March 2018.

2. CHANGES IN ACCOUNTING POLICIES

At the date of authorisation of these interim financial statements, the following MFRSs and Amendments to MFRS were issued but not yet effective and have not been applied by the Group.

Effective for annual period beginning on or after

MFRS and Amendments to MFRS

MFRS 16Leases1 January 2019Amendments to MFRS 9Prepayment Features with Negative Compensation1 January 2019Amendments to MFRSsAnnual Improvements to MFRSs 2015-2017 Cycle1 January 2019IC Int. 23Uncertainty over Income Tax Treatments1 January 2019

During the current financial year, the Group and the Company has adopted the new and revised MFRs that are relevant and effective for an accounting period that begins on or after 1 January 2018 as follows:

MFRS 9 Financial Instruments

MFRS 15 Revenue from Contracts with Customers (and the related Clarifications)

Amendments to MFRS 140 Transfers of Investment Property

IC Int. 22 Foreign Currency Transactions and Advance Consideration

The directors anticipate that the abovementioned Standards will be adopted in the annual financial statements of the Group and of the Company when they become effective and that the adoption of these MFRSs will have no material impact on the financial statements of the Group and of the Company.

3. AUDIT REPORT ON THE PRECEDING ANNUAL FINANCIAL STATEMENTS

The audit report of the preceding annual financial statements was not subject to any qualification.

4. SEASONAL OR CYCLICAL FACTORS

The Group serves a wide customer base in Europe, Japan, Australasia and USA with localised seasonal and model mix requirements. Hence fluctuations in demand during the year are normal and expected.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

5. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

There was no unusual material event during the reporting quarter.

6. MATERIAL CHANGES IN ESTIMATES

There were no changes in estimates that have a material effect in the current quarter results.

7. CHANGES IN DEBT AND EQUITY SECURITIES

Proposed Authority for the Company to purchase its own shares

At the Annual General Meeting of the Company held on 29 August 2018, the shareholders of the Company had granted a mandate for the Company to purchase its own ordinary shares as may be determined by the Directors of the Company up to maximum of 10% of the issued and paid-up capital of the Company. The mandate will expire upon the conclusion of the next Annual General Meeting of the Company.

There were no cancellations, repurchases, resale and repayment of debt and equity securities, share buy-back or shares held as treasury shares during the quarter ended 31 March 2019.

8. DIVIDENDS PAID

| 12 months ended 31 March | |
|--------------------------|--|
| 2019 | 2018 |
| RM'000 | RM'000 |
| - | 5,282 |
| | |
| - | 4,401 |
| | |
| 4,401 | - |
| | |
| 4,401 | 9,683 |
| | 2019 RM'000 - - - 4,401 |

9. SEGMENT REPORTING

| Cumulative quarter ended 31 March 2019 | Investment holding RM'000 | Manufacturing RM'000 | Trading RM'000 | Eliminations RM'000 | Total RM'000 |
|---|---------------------------------|-------------------------|-------------------|------------------------|-----------------|
| Revenue | | | | | |
| External revenue | - | 97,767 | 43,583 | | 141,350 |
| Inter-segment revenue | 12,791 | 121,080 | 125,581 | (259,452) | - |
| Total revenue | 12,791 | 218,847 | 169,164 | (259,452) | 141,350 |
| | Investment holding RM'000 | Manufacturing RM'000 | Trading RM'000 | Eliminations RM'000 | Total RM'000 |
| <u>Results</u> | | | | | |
| Profit/(loss) from operations | 5,068 | 2,561 | (4,672) | (5,407) | (2,450) |

| Results | | | | | |
|-------------------------------|-------|-------|---------|---------|-------------|
| Profit/(loss) from operations | 5,068 | 2,561 | (4,672) | (5,407) | (2,450) |
| Investment revenue | 321 | 356 | 2 | | 679 |
| Finance cost | | | | _ | |
| | | | | _ | |
| Profit/(loss) before tax | | | | | (1,771) |
| Income tax income/(expense) | | | | | (405) |
| Profit/(loss) after tax | | | | | (2,176) |
| | | | | = | |

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

10. VALUATION OF PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost less accumulated depreciation. There was no revaluation of property, plant and equipment for the current quarter.

11. MATERIAL SUBSEQUENT EVENT

There were no material events subsequent to the current financial quarter ended 31 March 2019 up to the date of this report.

12. CHANGES IN THE COMPOSITION OF THE GROUP

On 30 January 2019, the Company has incorporated a wholly owned subsidiary in China, IQ Group (Wuning) Ltd. (IQW) with a registered capital of USD2.65 million. IQW will be principally involved in manufacturing and sales of sensor lighting, door bells, home security system, lighting fixtures, sensor product, wireless product, security product and household electrical appliances.

13. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no material contingent liabilities or contingent assets as at date of issue of this interim financial report.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MARCH 2019

PART B: EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

1. PERFORMANCE REVIEW

Financial review for current quarter and financial year to date

| | Individua | ıl Quarter | | Cumulati | Cumulative Quarter | |
|-------------------------------|--------------|----------------|---------|---------------|--------------------|---------|
| | Current year | Preceding year | Changes | Current year | Preceding year | Changes |
| | quarter | corresponding | | to-date | corresponding | |
| | ended | quarter ended | | for 12 months | period of 12 | |
| | | | | ended | months ended | |
| | 31 March | 31 March | | 31 March | 31 March | |
| | 2019 | 2018 | | 2019 | 2018 | |
| | | | | | | |
| | RM'000 | RM'000 | % | RM'000 | RM'000 | % |
| Revenue | 30,452 | 35,906 | -15% | 141,350 | 154,621 | -9% |
| Operating Profit | (1,247) | (762) | 64% | (3,369) | 1,841 | -283% |
| Profit/(Loss) Before Interest | (2,047) | (1,708) | 20% | (1,771) | (778) | 128% |
| and Tax | | | | | | |
| Profit/(Loss) Before Tax | (2,047) | (1,708) | 20% | (1,771) | (778) | 128% |
| Profit/(Loss) After Tax | (2,632) | (1,640) | 60% | (2,176) | (317) | 586% |
| Profit/(Loss) Attributable to | (2,632) | (1,640) | 60% | (2,176) | (317) | 586% |
| Ordinary Equity Holders of | | | | | | |
| the Parent | | | | | | |

For the current quarter under review, the Group's revenue decreased by RM5.45 million or 15.2% as compared to the fourth quarter ended 31 March 2018 mainly due to a delay in product shipments to customers as a result of labour shortages in the Dongguan, China manufacturing plant. The Group has addressed the labour shortage by taking the approved steps to relocate the majority of its manufacturing operation in Dongguan to a newly incorporated subsidiary in Wuning, China where stable workforce is more easily achieved.

The Group recorded a loss before taxation of RM2.05 million for the quarter under review, representing an increase in loss by RM0.34 million as compared to that of the preceding year quarter, resulting primarily from shipment delays.

With the exercise of moving the majority of IQ Malaysia's manufacturing to our facility in China, the Group has incurred retrenchment compensations to employees in Malaysia amounting RM1.3 million in the current year. Should we exclude this retrenchment compensation, the Group's loss before taxation for the financial year ended 31 March 2019 would have reduced to RM0.47 million. Furthermore, had labour shortages in Dongguan (now fully addressed by the successful establishment of IQW) not resulted in the delayed shipment of goods with a sales value of approximately RM8 million, the 4th quarter result would have achieved a profitable year end position.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

Segmental Analysis

The performance of the respective operating segments are analysed as follows:-

| | Individua | l Quarter | Cumulati | Cumulative Quarter | | |
|---|--------------|----------------|---------------|--------------------|--|--|
| | Current year | Preceding year | Current year | Preceding year | | |
| | quarter | corresponding | to-date | corresponding | | |
| | ended | quarter ended | for 12 months | period of 12 | | |
| | | | ended | months ended | | |
| | 31 March | 31 March | 31 March | 31 March | | |
| | 2019 | 2018 | 2019 | 2018 | | |
| | | | | | | |
| | RM'000 | RM'000 | RM'000 | RM'000 | | |
| Revenue | | | | | | |
| Investment holding | 7,305 | 7,699 | 12,791 | 19,107 | | |
| Manufacturing | 51,867 | 47,389 | 218,847 | 205,453 | | |
| Trading | 44,065 | 35,350 | 169,164 | 129,810 | | |
| Total | 103,237 | 90,438 | 400,802 | 354,370 | | |
| Eliminations | (72,785) | (54,532) | (259,452) | (199,749) | | |
| Revenue after eliminations | 30,452 | 35,906 | 141,350 | 154,621 | | |
| Profit/(loss) before tax | | | | | | |
| Investment holding | 3,746 | 5,793 | 5,389 | 11,502 | | |
| Manufacturing | 1,961 | (2,874) | 2,917 | (8,102) | | |
| Trading | (3,086) | 958 | (4,670) | 5,292 | | |
| Total | 2,621 | 3,877 | 3,636 | 8,692 | | |
| Eliminations | (4,668) | (5,585) | (5,407) | (9,470) | | |
| Profit/(loss) before tax after eliminations | (2,047) | (1,708) | (1,771) | (778) | | |

Investment Holdings

Q4 FY2019 vs. Q4 FY2018

The investment holding segment profit decreased by RM2.05 million in the current quarter as compared to preceding year quarter, mainly due to the following:

- a. Lower revenue by RM0.39 million in current year quarter as compared to preceding year quarter.
- b. Impairment loss on investment in subsidiary of RM1.9 million in the current year quarter.

Q4 YTD FY2019 vs. Q4 YTD FY2018

The investment holding segment YTD profit decreased by RM6.11 million in the current year as compared to preceding year, mainly due to the following:

- a. Lower dividends received from wholly owned subsidiaries by RM5.09 million in current year as compared to preceding year.
- b. Impairment loss on investment in subsidiary of RM1.9 million in the current year.

However, the negative impact was offset by foreign exchange gain of RM0.42 million in current year as compared to foreign exchange loss of RM0.62 million in preceding year.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

Manufacturing

Q4 FY2019 vs. Q4 FY2018

The manufacturing segment profit increased by RM4.83 million, mainly due to the following:

- a. Higher gross profit due to higher revenue in current quarter as compared to preceding year quarter.
- b. Lower foreign exchange loss by RM0.27 million in current quarter as compared to preceding year quarter.

Q4 YTD FY2019 vs. Q4 YTD FY2018

The manufacturing segment YTD profit is higher by RM11.02 million, mainly due to the following:

- a. Higher gross profit due to higher revenue in current year as compared to preceding year.
- b. Lower operating expenses in current year as there was a one off expense amounting RM1.3 million for Employee Performance Reward incurred in preceding year.
- c. Foreign exchange gain of RM0.33 million in current year as compared to foreign exchange loss of RM3.49 million in preceding year.

Trading

Q4 FY2019 vs. Q4 FY2018

The trading segment profit decreased by RM4.04 million in the current year quarter as compared to preceding year quarter. Despite increase in revenue, the profit reduced due to lower gross profit as a result of change in sales model mixes and higher operating expenses.

Q4 YTD FY2019 vs. Q4 YTD FY2018

The trading segment YTD profit decreased by RM9.96 million in the current year as compared to preceding year. Despite increase in revenue, the profit reduced due to lower gross profit as a result of change in sales model mixes and higher operating expenses.

2. COMPARISON WITH THE IMMEDIATE PRECEDING QUARTER'S RESULTS

Financial review for current quarter compared to immediate preceding quarter

| | Current Year | Immediate | Changes |
|-------------------------------|--------------|---------------|---------|
| | Quarter | Preceding | C |
| | ended | Quarter ended | |
| | 31 March | 31 December | |
| | 2019 | 2018 | |
| | RM'000 | RM'000 | % |
| Revenue | 30,452 | 39,625 | -23% |
| Operating Profit | (1,247) | 309 | -504% |
| Profit/(Loss) Before Interest | (2,047) | 499 | -510% |
| and Tax | | | |
| Profit/(Loss) Before Tax | (2,047) | 499 | -510% |
| Profit/(Loss) After Tax | (2,632) | 276 | -1054% |
| Profit/(Loss) Attributable to | (2,632) | 276 | -1054% |
| Ordinary Equity Holders of | | | |
| the Parent | | | |

The Group's revenue for the current quarter was RM30.45 million, representing a decrease of RM9.17 million or 23.2% as compared to that of the immediate preceding quarter ended 31 December 2018. This was mainly due to delay in shipments to customers as a result of labour shortage in Dongguan, China manufacturing plant.

The Group recorded a loss before taxation of RM2.05 million for the quarter under review. The Group's loss before tax increased by RM2.55 million as compared to that of the immediate preceding quarter. This is mainly due to the following:

- a. Lower gross profit as a result of lower revenue.
- b. Higher foreign exchange loss by RM0.85 million in current quarter as compared to immediate preceding quarter.

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

3. COMMENTARY ON PROSPECTS

Two major initiatives were accomplished in FY18/19, i.e. the exercise of moving the majority of IQ Malaysia's manufacturing to our established facility in China and the subsequent step of establishing manufacturing operations further inland within China (IQW). Whilst these changes carried costs, these initiatives have been concluded in order to derive tangible bottom line benefit in subsequent years.

Had it not been for the delays in shipments with a value of approximately RM8 million during the fourth quarter of FY18/19 (the result of labour shortages in Dongguan and a key reason for establishing IQ's new facility further inland) combined with the retrenchment costs incurred in scaling down our operation in Malaysia, this financial year would have achieved a profitable year end position. We are pleased that these issues have now been addressed via the successful establishment of IQW and we already see the benefits materialising.

We remain very confident in our strategic decision to pursue a duality of approaches, i.e. whilst the majority of resources remain focussed on the historic ODM business, we have allocated a portion of our resources to focus on our own brand / own distribution. We continue to enjoy very positive relations with our global customer base (with various developing prospects) and the mentioned dual approach also offers increased and exciting prospects in the areas of Industrial Lighting (under the Lumiqs Brand), Big Box retail (working with leading DIY retailers) as well as On-Line 'DIY' retail sales. We are in the midst of the period where we seek to establish a more equitable balance between ODM and Own Brand business and in doing so we are building towards greater confidence and heightened expectations in the medium to long term. FY18/19 therefore reflects this transitional period and the required balance and focus as we seek to build for a more exciting and rewarding future with long term attraction and considerable prospects.

4. VARIANCE OF ACTUAL AND FORECASTED PROFIT AND SHORTFALL IN PROFIT GUARANTEE

The disclosure requirements for explanatory notes for the variance of actual profit after tax and forecast profit after tax are not applicable.

Current year-

The Group did not announce any profit guarantee.

5. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

| | Quarter ended | to-date ended |
|--|---------------|---------------|
| | 31 Mar 2019 | 31 Mar 2019 |
| | RM'000 | RM'000 |
| Interest income | (83) | (555) |
| Other income including investment income ** | (22) | (460) |
| Interest expense | - | - |
| Depreciation and amortisation | 1,707 | 5,155 |
| Provision for and written off of receivables * | - | - |
| Provision for and written off of inventories | - | - |
| (Gain)/loss on disposal of quoted/unquoted investments * | - | - |
| (Gain)/Loss on disposal of properties * | - | - |
| Impairment of assets # | - | 9 |
| Foreign exchange (gain) or loss | 905 | (583) |
| (Gain) or loss on derivatives * | - | - |
| Exceptional item charged / (credited) * | - | - |

^{*} Not applicable during the period

[#] Product development cost written off

^{**} Exclude interest income

(Company No. 636944-U)

(Incorporated in Malaysia under the Companies Act, 1965)

FOURTH QUARTER REPORT ENDED 31 MARCH 2019

6. INCOME TAX EXPENSE

| | | Current year- |
|--------------------------------------|---------------|---------------|
| | Quarter ended | to-date ended |
| | 31 Mar 2019 | 31 Mar 2019 |
| | RM'000 | RM'000 |
| Estimated income tax expense: | | |
| Current tax expense/(income) | 679 | 1,900 |
| | | |
| Under/(over)-provision in prior year | 116 | 117 |
| Deferred tax | (210) | (1,612) |
| | 585 | 405 |

The Group's current quarter and financial year to-date reflects an effective tax rate which is higher than the statutory income tax rate mainly due to under-provision of income tax in prior year and losses of certain subsidiaries which cannot be offset against taxable profits made by other subsidiaries.

7. STATUS OF CORPORATE PROPOSALS ANNOUNCED BUT YET TO BE COMPLETED

There were no corporate proposals announced but not completed as at the date of issue of this interim financial report.

8. GROUP BORROWINGS AND DEBT SECURITIES

There were no group borrowings and debt securities as at the end of the reporting quarter.

9. FINANCIAL INSTRUMENTS

As at 31 March 2019, there is no foreign currency contract which have been entered into by the Group to hedge its foreign receivables.

10. MATERIAL LITIGATION

There was no material litigation pending as at date of issue of this interim financial report.

11. DIVIDENDS DECLARED OR PAYABLE

No interim dividend has been declared by the Company for the quarter ended 31 March 2019.

12. EARNINGS PER SHARE

a. Basic earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares in issue during the period.

| | Current | Current year- |
|--|---------------------------|------------------------------|
| | Quarter ended 31 Mar 2019 | to-date ended 31 Mar 2019 |
| Profit/(loss) for the period attributable to the | | |
| owners of the Company (RM'000) | (2,632) | (2,176) |
| Weighted average number of ordinary shares in issue ('000) | 88,028 | 88,028 |
| Basic earnings/(loss) per share (sen) | (2.99) | (2.47) |

b. Diluted earnings per share

The Group has no dilution in its earnings per ordinary share for the current quarter and year to-date under review as the Group has no potential ordinary shares in issue.

Date: 30 May 2019